



## Why You Need Tesorio

Managing collections and accounts receivable activities in a spreadsheet is error prone and cumbersome. And collecting cash is awful. Understanding, predicting and reporting cash flow accurately is difficult and time consuming.

Tesorio uses machine learning to automatically analyze all critical factors impacting cash flow, and help finance teams and their companies run more efficiently by better managing, predicting and collecting their cash.

## Who We Are

Tesorio is a cash flow performance platform built by finance pros for finance teams to help them manage, predict and collect cash. For collections teams, Tesorio provides a CRM that allows you to filter, assign and prioritize accounts, and run smart dunning campaigns from a single workspace. Collections teams that use Tesorio collect cash faster and manage relationships with customers more efficiently. For finance teams, Tesorio unifies AR and AP data to make forecasting cash flow push-button simple. Tesorio's real-time cash trends dashboard empowers better working capital decisions.

## How We Extend NetSuite

Tesorio integrates seamlessly with NetSuite to collect your accounts payable and accounts receivable information. Tesorio then feeds that data into our machine learning engine and analyzes past behaviors to predict payment dates and forecast cash flow. Tesorio also integrates with your teams' email (Google/Microsoft) to capture interactions automatically, creating a detailed record of activity for collections management. Tesorio requires no IT support. It takes only 30 mins to set up a Tesorio trial.

## Features

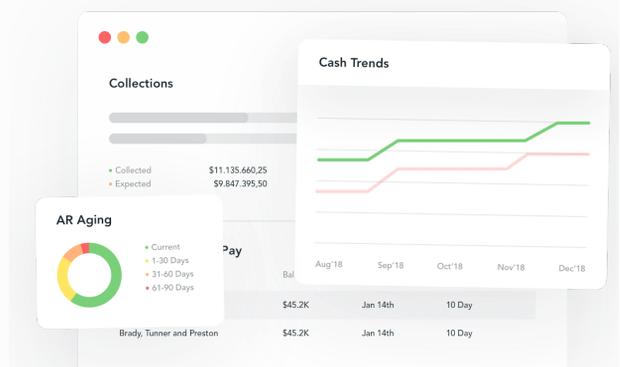
- A single, configurable collections dashboard for your team
- Automates dunning campaigns with smart rules and filters
- Accurately predicts customer payment dates
- Automates cash flow forecasting
- Unifies AR and AP data in a single view

## Benefits

- Increase collection team efficiency by 50%
- Understand your entire collections situation in one view
- Reduce DSO and aging accounts
- Reduce time to build cash flow forecast from days or weeks to hours
- Enables CFOs to make better working capital decisions, faster

## Our Solution

Tesorio, the 2019 Oracle NetSuite SuiteCloud New Partner of the Year, is trusted by the world's best finance teams. Customers include Twilio, Veeva Systems, Pluralsight, Instructure, and Couchbase. Financial teams that use Tesorio spend 50% of their working time logged into the app. Tesorio's customers range from multi-billion dollar public companies to fast-growing businesses with \$10 MM in revenue.



Tesorio processes AR, AP and FX data for more than \$30 billion worth of sales revenues and for companies with market capitalizations totaling over \$80 billion. Each year the Tesorio platform analyzes tens of millions of invoices and payments from tens of thousands of customers and vendors.